## A meeting of

# **Argyll College Finance & General Purpose Committee**

to be held at 2pm on Friday 30 August 2019 at Lorne Street Centre, Lochgilphead PA31 8LU Tel 01631 559560 VC Code – 53943

## AGENDA

Agenda item no		Status	Papers
19.3.1	Welcome		
19.3.2	Apologies for absence & declarations of interest		
19.3.3	Minutes of the meeting held on 24 May 2019	To approve & sign	Attached
19.3.4	Matters arising  (a) Properties update:- Oban Islay  (b) Update on funding for Helensburgh  (c) Update on sale of Riverside premises  (d) Update on Nursery	For information  For information For information For information	Oral Oral
19.3.5	Management Accounts to 31 July 2019	Consideration	To follow
19.3.6	SFC Financial Forecast Review	Consideration	To follow
19.3.7	АОСВ		
19.3.8	<b>Date of next meeting</b> : Friday 29 November 2019 to be joint with Audit Committee – location TBC.	To note	

Please send any apologies or questions to Vicky (Secretary to Board): victoria.daveney@uhi.ac.uk / mobile: 07384 246325



FINAL VERSION

## Minutes of the Finance & General Purpose committee held at 2.30pm on Friday 24<sup>th</sup> May 2019 at the Lorne Street, Lochgilphead campus

**Present:** John Colston (JC), Chair, Martin Jones (MJ), Andrew Campbell (AC), Scott Matheson (SM)

by VC.

**Apologies:** Jim Findlay (JF), Ailsa Close (AEC)

In Attendance: Elaine Munro (EM), Vicky Daveney (VD) (Board Secretary)

No	Item	Action
19.2.1	Welcome – JC welcomed all committee members to the meeting.	
19.2.2	Apologies & declarations of interest. Apologies were received from JF and AEC. No declarations of interest.	
19.2.3	Minutes of previous meetings.  Minute of F&GP meeting on 1 <sup>st</sup> March 2019 was approved and signed by the chair as an accurate record of the meeting.	
19.2.4	Matters arising.  (a) Properties update (previously circulated)  Oban – MJ wishes to move all staff back to college building from WHHA to concentrate activity and build profile. There would be cost saving benefits too. This would necessitate a temporary building in the short-term (5 years approx.) with a view to extending the main building. Lesley McInnes, as CEO of WHHA, has indicated to MJ that she understands the idea and has raised no objections. MJ stated that he may need to come to the committee for agreement outwith the normal committee cycle.  ACTION: MJ to collate information and submit to the committee 'electronically' if necessary.	МЈ
	<b>Dunoon</b> – MJ concerned that library building does not solve current problem and informed A&BC that it was on hold. Council have had to go to market with it but it may not have sold. It does not provide sufficient additional space, the design does not suit subdivision as the windows are very high and there is limited scope for extension due to surrounding flood plain. There may be other options coupled with the Rural Growth Deal or other funding streams. Temporary measure includes potentially using capacity in other buildings, eg Queens Hall. The committee were in agreement.	
	(b) Update on funding for Helensburgh  MJ and AEC met with A&BC and had a positive discussion. The council officer was supportive and open to recommending a continuation of the peppercorn lease before a commercial lease is introduced. This will be taken to Committee	

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	for a decision to be made. There is however a clear expectation that the lease will eventually move to a commercial basis. To date the anticipated spend on the fabric of the building has been less than expected.  ACTION: JC to send letter to Fiona Larg or Clive Mulholland, CC Gary Campbell. Draft to be prepared.	MJ/AEC
	(c) Update on sale of Riverside premises  It was confirmed that the sale of the Riverside premises in Lochgilphead have not yet gone ahead.	
19.2.5	Management Accounts to 30 <sup>th</sup> April 2019 (previously circulated)  JC stated Actuals after 9 months are healthy. Forecast deficit of £30k is assuming that money for Helensburgh is forthcoming, income could fall further. AEC and MJ are involved in ongoing conversations to clarify this.  ACTION: AEC to update situation at the board meeting on 7 <sup>th</sup> June.	AEC
	The accounts were noted. The committee agreed the management accounts to be presented to the next board meeting.	
	It was noted that the cash balance was healthy and suggested part of it should be placed in longer term deposits. <b>ACTION:</b> AEC to report to committee, out of committee, on progress in reviewing this.	AEC
	Thanks were expressed to Rebecca Stewart in recognition of her work in keeping learning resource costs under control.	
19.2.6	Draft Budget for Year to 31 <sup>st</sup> July 2020 (previously circulated)  JC suggested that the proposed budget is not showing significant surplus or deficit, he would be happier with a modest surplus. MJ said that this may be achieved by increasing efficiencies in teaching. The committee were ideally looking for a surplus of 1% or 2% to be achieved. EM stated that the cost of teaching staff pensions has increased dramatically which can't be mitigated against. SM questioned the increase in non-teaching staff salaries. EM stated that this is due to the NRPA job evaluation process that colleges signed up to NRPA are currently involved in – AEC has added to budget in the event that Argyll College signs up during the next academic year. AC hoped SFC would help with these costs.  ACTION: MJ and AEC to decide on whether nursery remains in budget.	MJ/AEC
	SM asked if there will be FE income. MJ confirmed that target has been exceeded, there may be scope for increased activity.	
	JC asked about National Bargaining and what the unions are currently proposing. MJ confirmed they are looking for a cost of living increase over and above what has already been received, which was to achieve parity. This is still in dispute and there has been recent strike action.	
	JC noticed that the lines for sick pay for support and teaching staff are significantly reduced and asked if this is more in line with what would be expected. <b>ACTION:</b> AEC to answer on her return.	AEC
	JC commented on the recruitment budget being £3.5-£5k being modest and given the need to recruit new board members is it sufficient?	

	ACTION: AEC to provide response.	AEC
19.2.7	a) Policy of Discretions LGPS (circulated previously)     This is a statutory requirement which has been made a policy rather than a statement. The committee have asked for an explanatory opening paragraph as to the changes.  ACTION: Explanatory paragraph to be written by AEC.	AEC
19.2.8	Date of next meeting – Friday 30 <sup>th</sup> August 2019 at Lorne Street, Lochgilphead	
	Signed by	
	Chair of Finance & General Purpose Committee	



### Management accounts to 31 Jul 2019

Ailsa E Close

The accounts at the year end are showing a surplus of £53k. There are still adjustments to be made for accruals and also the Nursery income needs to be reconciled prior to audit of the figures, so this will not be the final figure, but we are reasonably confident that a surplus will be realised (before any adjustment for the pension fund liability). The surplus is predominantly due to staff costs being £150k lower than budget, much of this is because the Pension could not be offered to teaching staff until December which was later in the year than we anticipated, and also because increases for support staff were not as high as anticipated and this also had a knock effect on oncosts as well as gross support salaries.

In terms of income, we have received £26k more in the year than we budgeted. It should be noted that this does not include any accrual for This does not include any accrual for income from the UHI SIF for Helensburgh.

National Bargaining sums to be provided to the College have been a source of confusion throughout UHI, so from a starting point where we appeared to be getting £991k, we have actually received in the year £1079k. I remain slightly nervous about this figure, but it has been received in our bank account.

The detailed income and expenditure sheet shows the variance during the year between actual and budgeted figures and gives some indication for most of the figures where the difference has come about.

The sale of the Riverside building in Lochgilphead appears to be nearing completion, it had been held up because our lawyer required confirmation of the discharge of security over the building which the Millennium Commission had and this had to go be sought through UHI. Have spoken to auditor and we will discuss whether this can go through this year's accounts or will be taken into next year's figures.

28/08/2019		

Argyll College UHI Ltd				
	Actual	Budget		
INCOME	31/07/2019	2018/19	Variance	
SFEFC SUMs Income SFEFC SUM's Income - ESOL	2,546,830	2,582,378 15,000	35,548 12,000	
UHI Income - RAM	3,000 573,936	633,235		Lower nos than predicted
UHI Income - PGDE	61,527	56,435	(5,092)	Lower nos triair predicted
UHI Income - Other	127,854	102,700		Shared services income higher
SAAS Income	276,378	309,000		Lower HE nos
ILA Income	10,581	11,000	419	Lower FIE 110S
DYW income/other govt	171,593	136,140		DYW £157k, Modern Apps £16k
Bursary Income/Student support	73,701	45,000		Addnl income in line with Student support mgt
Other PPE reimbursement/CITB/Fdn Appren	67,338	50,000	, , ,	Fdn Apps £57k, PPE £10k
Maintenance/Capital Grant income	169,692	253,000		£193k backlog maint, £31k capital HE, £77k FE. £131k capitalised
ESF	0	255,000		Still to be agreed
Bank Interest Received	7,051	1,000		Amount in higher interest account remained at £900k all year
FE Student Fees	79,933	100,000		Over budgeted
HE Student Fees - Taught		20,000		Under budgeted
J	33,728	30,000	( 2, 2,	3
Commercial Training Activity	41,456			More targeted and planned courses, reputation improving
Commercial Training Activity - CSCS Income	6,331	8,000 220.000	,	Only going to offer this in 1 centre next year
Nursery Income - Fees	204,227	220,000		Reconciliation still to be done on Nursery fees  Thought building would have been sold but been't
Property Lease Income	6,708 2,307	7,000		Thought building would have been sold but hasn't  Not much space to rent out
Room/Facility Hire - With Own Insurance				•
Room/Facility Hire - Without Own Insurance	2,490	7 000		Underbudgeted
Vending Machine Income	2,236	7,000		Machines are now just provided and run by externals
Hairdressing Income - General	11,073	9,100	(1,973)	
Hairdressing Income - Retail	0	500	500	
Hairdressing Income - Other	0	0	0	
Catering Income	12,563	10,500	(2,063)	
Feed-In Tariff	6,241	4,000	(2,241)	
Other income	48,543	0		Greenfleet funding for 9 new cars in year
National Bargaining Grant funding	1,079,781	991,000		May have clawback on this figure
Income from Staff	634	300	(334)	
Graduation Income	885	400	(485)	
Branded clothing income	810	500	(310)	
LESS: EXPENDITURE	5,629,427	5,602,788	(26,139)	
MicroRam	132,983	137,711	(4.728)	Reasonably accurate
Staffing Costs - Salaries	1,383,138	1,424,969		Lower than budgeted NB salary increase in year
Staffing Costs - Salaries Staffing Costs - Employer's NI	113,742	128,247	(14,505)	Lower triair budgeted ND saiary increase in year
		,		Louis untaka an panajan than hudgatad
Staffing Costs - Employer's Pension Staffing Costs - Maternity Pay	171,328 (13,487)	307,793 1,000		Lower uptake on pension than budgeted
Staffing Costs - Nick Pay	(13,467)	10,000	(14,487)	This figure needs analaysed further from gross salary total
Staffing Costs - Sick Fay  Staffing Costs - Travel and Subsistence	24,008	20,000		Very high accommodation costs in the year - outwith control
Staffing Costs - Travel and Subsistence	4,401	6,000	(1,599)	very high accommodation costs in the year - outwith control
Staffing Costs - Framing Staffing Costs - Disclosure	1,012	1,000	(1,599)	
Ü	3,428			
Staffing Costs - Recruitment Staffing Costs - Other	25,329	5,000 15,263	(1,572)	App levy of £15k; staff termination, shared marketing with WHC
Teaching Staff Costs - Salaries	1,801,967	1,627,684		National Bargaining implications
Teaching Staff Costs - Salaries Teaching Staff Costs - Employer's NI	1,801,967	1,627,684	(9,506)	rivational daliganing implications
Teaching Staff Costs - Employer's Pension		292,553		Pension offered later in year than anticipated
	198,685	1,000		i orision onereu iatei in year than antiolpateu
Teaching Staff Costs - Maternity Pay	U	1,000	(1,000)	
	0		(10,000)	This figure needs analyzed further from gross salary total
Teaching Staff Costs - Sick Pay	17.003	10,000		This figure needs analaysed further from gross salary total
Teaching Staff Costs - Sick Pay Teaching Staff Costs - Travel and Subsisten	17,003	10,000 12,000	5,003	This figure needs analaysed further from gross salary total  Ferry travel and accommodation higher than expected
Teaching Staff Costs - Sick Pay Teaching Staff Costs - Travel and Subsisten Teaching Staff Costs - Training Other	17,003 7,760	10,000 12,000 12,000	5,003 (4,240)	
Teaching Staff Costs - Sick Pay Teaching Staff Costs - Travel and Subsisten Teaching Staff Costs - Training Other Teaching Staff Costs - Disclosure	17,003 7,760 1,281	10,000 12,000 12,000 1,300	5,003 (4,240) (19)	
Teaching Staff Costs - Sick Pay Teaching Staff Costs - Travel and Subsisten Teaching Staff Costs - Training Other Teaching Staff Costs - Disclosure Teaching Staff Costs - Recruitment	17,003 7,760 1,281	10,000 12,000 12,000 1,300 3,000	5,003 (4,240) (19) (3,000)	Ferry travel and accommodation higher than expected
Teaching Staff Costs - Sick Pay Teaching Staff Costs - Travel and Subsisten Teaching Staff Costs - Training Other Teaching Staff Costs - Disclosure Teaching Staff Costs - Recruitment Teaching Staff Costs - Other	17,003 7,760 1,281 0 37,800	10,000 12,000 12,000 1,300 3,000 5,000	5,003 (4,240) (19) (3,000) 32,800	Ferry travel and accommodation higher than expected  Subcontracted tutors, mostly Maritime
Teaching Staff Costs - Sick Pay Teaching Staff Costs - Travel and Subsisten Teaching Staff Costs - Training Other Teaching Staff Costs - Disclosure Teaching Staff Costs - Recruitment Teaching Staff Costs - Other Payments to Subcontractors	17,003 7,760 1,281 0 37,800 158,930	10,000 12,000 12,000 1,300 3,000 5,000	5,003 (4,240) (19) (3,000) 32,800 108,930	Ferry travel and accommodation higher than expected  Subcontracted tutors, mostly Maritime  DYW contractor, Nursery manager secondment, NHC registry support
Teaching Staff Costs - Sick Pay Teaching Staff Costs - Travel and Subsisten Teaching Staff Costs - Training Other Teaching Staff Costs - Disclosure Teaching Staff Costs - Recruitment Teaching Staff Costs - Other Payments to Subcontractors Learning Resources/Matls	17,003 7,760 1,281 0 37,800 158,930 50,411	10,000 12,000 12,000 1,300 3,000 5,000 50,000 80,000	5,003 (4,240) (19) (3,000) 32,800 108,930 (29,589)	Ferry travel and accommodation higher than expected  Subcontracted tutors, mostly Maritime  DYW contractor, Nursery manager secondment, NHC registry support  Reduction from previous year due to better procurement control
Teaching Staff Costs - Sick Pay Teaching Staff Costs - Travel and Subsisten Teaching Staff Costs - Training Other Teaching Staff Costs - Disclosure Teaching Staff Costs - Recruitment Teaching Staff Costs - Other Payments to Subcontractors Learning Resources/Matls Student PPE/Kit	17,003 7,760 1,281 0 37,800 158,930 50,411 21,576	10,000 12,000 12,000 1,300 3,000 5,000 50,000 80,000	5,003 (4,240) (19) (3,000) 32,800 108,930 (29,589) 6,576	Ferry travel and accommodation higher than expected  Subcontracted tutors, mostly Maritime  DYW contractor, Nursery manager secondment, NHC registry support  Reduction from previous year due to better procurement control  Considerable amount of non reclaimable PPE/kits in year
Teaching Staff Costs - Sick Pay Teaching Staff Costs - Travel and Subsisten Teaching Staff Costs - Training Other Teaching Staff Costs - Disclosure Teaching Staff Costs - Recruitment Teaching Staff Costs - Other Payments to Subcontractors Learning Resources/Matls Student PPE/Kit Payments to Awarding Bodies - SQA	17,003 7,760 1,281 0 37,800 158,930 50,411 21,576 63,210	10,000 12,000 12,000 1,300 3,000 5,000 50,000 80,000 15,000 54,000	5,003 (4,240) (19) (3,000) 32,800 108,930 (29,589) 6,576 9,210	Ferry travel and accommodation higher than expected  Subcontracted tutors, mostly Maritime  DYW contractor, Nursery manager secondment, NHC registry support  Reduction from previous year due to better procurement control  Considerable amount of non reclaimable PPE/kits in year  Underbudgeted
Teaching Staff Costs - Sick Pay Teaching Staff Costs - Travel and Subsisten Teaching Staff Costs - Training Other Teaching Staff Costs - Disclosure Teaching Staff Costs - Recruitment Teaching Staff Costs - Other Payments to Subcontractors Learning Resources/Matls Student PPE/Kit Payments to Awarding Bodies - SQA Payments to Awarding Bodies - CITB	17,003 7,760 1,281 0 37,800 158,930 50,411 21,576 63,210 10,280	10,000 12,000 12,000 1,300 3,000 5,000 50,000 80,000 15,000 54,000 5,000	5,003 (4,240) (19) (3,000) 32,800 108,930 (29,589) 6,576 9,210 5,280	Subcontracted tutors, mostly Maritime  DYW contractor, Nursery manager secondment, NHC registry support  Reduction from previous year due to better procurement control  Considerable amount of non reclaimable PPE/kits in year  Underbudgeted  Charged us for 2 years for each centre for CITB testing
Teaching Staff Costs - Sick Pay Teaching Staff Costs - Travel and Subsisten Teaching Staff Costs - Training Other Teaching Staff Costs - Disclosure Teaching Staff Costs - Recruitment Teaching Staff Costs - Other Payments to Subcontractors Learning Resources/Matls Student PPE/Kit Payments to Awarding Bodies - SQA Payments to Awarding Bodies - CITB Payments to Awarding Bodies - ECDL costs	17,003 7,760 1,281 0 37,800 158,930 50,411 21,576 63,210 10,280 9,969	10,000 12,000 12,000 1,300 3,000 5,000 50,000 80,000 15,000 54,000 5,000 2,000	5,003 (4,240) (19) (3,000) 32,800 108,930 (29,589) 6,576 9,210 5,280	Ferry travel and accommodation higher than expected  Subcontracted tutors, mostly Maritime  DYW contractor, Nursery manager secondment, NHC registry support  Reduction from previous year due to better procurement control  Considerable amount of non reclaimable PPE/kits in year  Underbudgeted
Teaching Staff Costs - Sick Pay Teaching Staff Costs - Travel and Subsisten Teaching Staff Costs - Training Other Teaching Staff Costs - Disclosure Teaching Staff Costs - Disclosure Teaching Staff Costs - Recruitment Teaching Staff Costs - Other Payments to Subcontractors Learning Resources/Matls Student PPE/Kit Payments to Awarding Bodies - SQA Payments to Awarding Bodies - CITB Payments to Awarding Bodies - ECDL costs Payments to Awarding Bodies - Activ Trainin	17,003 7,760 1,281 0 37,800 158,930 50,411 21,576 63,210 10,280 9,969 2,269	10,000 12,000 12,000 1,300 3,000 5,000 80,000 15,000 54,000 5,000 2,000 3,500	5,003 (4,240) (19) (3,000) 32,800 108,930 (29,589) 6,576 9,210 5,280 7,969 (1,231)	Subcontracted tutors, mostly Maritime  DYW contractor, Nursery manager secondment, NHC registry support  Reduction from previous year due to better procurement control  Considerable amount of non reclaimable PPE/kits in year  Underbudgeted  Charged us for 2 years for each centre for CITB testing
Teaching Staff Costs - Sick Pay Teaching Staff Costs - Travel and Subsisten Teaching Staff Costs - Training Other Teaching Staff Costs - Disclosure Teaching Staff Costs - Recruitment Teaching Staff Costs - Other Payments to Subcontractors Learning Resources/Matls Student PPE/Kit Payments to Awarding Bodies - SQA Payments to Awarding Bodies - CITB Payments to Awarding Bodies - ECDL costs	17,003 7,760 1,281 0 37,800 158,930 50,411 21,576 63,210 10,280 9,969	10,000 12,000 12,000 1,300 3,000 5,000 50,000 80,000 15,000 54,000 5,000 2,000	5,003 (4,240) (19) (3,000) 32,800 108,930 (29,589) 6,576 9,210 5,280	Subcontracted tutors, mostly Maritime  DYW contractor, Nursery manager secondment, NHC registry support  Reduction from previous year due to better procurement control  Considerable amount of non reclaimable PPE/kits in year  Underbudgeted  Charged us for 2 years for each centre for CITB testing

Non Chargeable Catering Costs	2,588	5,000	(2,412)	
Property Costs - General maintenance	94,902	253,000	(158,098)	Capitalised much of the expenditure originally budgeted
Property Costs - Lease Costs	72,838	72,000	838	
Property Costs - Venue Costs	5,457	10,000	(4,543)	Kept controlled
Property Costs - Rates and Water Charges	20,441	17,000	3,441	Helensburgh bill for water pipe damaged
Property Costs - Utilities	105,429	80,000	25,429	Underbudgeted, the actual figure is reasonable and similar to last year
Property Costs - Cleaning	26,637	26,000	637	
Property Costs - Other Property Costs	2,908	4,000	(1,092)	
Insurance	35,370	31,000	4,370	More electric vehicles, maritime activities
ICT Maintenance and Support	146,836	117,000	29,836	Shared services costs higher in year than budgeted
Equipment repairs	1,346	5,000	(3,654)	
Equipment Lease Costs	40,811	40,000	811	
Company Vehicle Costs - Fuel	5,983	8,000	(2,017)	Electric vehicles reducing fuel costs
Company Vehicle Costs - Repairs and Maint	5,250	3,000	2,250	Old diesel cars high costs, lots of windscreed damage in year
Company Vehicle Costs - Road Tax	355	300	55	
Company Vehicle Costs - Other	62,785	40,000	22,785	More electric vehicles leased in year
Supplies and Copying	13,473	21,650	(8,177)	New printer contract making a diffference
Postage	6,808	12,000	(5,192)	More digital, less snail mail
Telecoms	18,156	22,000	(3,844)	
Other expenses	2,242	4,000	(1,758)	
Donations	482	0	482	
Subscriptions	27,974	27,000	974	
Professional Fees - Audit and Accountancy	11,019	13,000	(1,981)	Still to incur Internal audit fees
Professional Fees - Legal	8,307	12,000	(3,693)	
Professional Fees - Other	7,995	5,000	2,995	
Payments To/On Behalf of Students - Travel	19,231	5,000	14,231	Higher Bursary income received in year to cover
Payments To/On Behalf of Students - Hardsl	2,348	10,000	(7,652)	
Payments To/On Behalf of Students - Sanita	1,001	5,500	(4,499)	
Payments To/On Behalf of Students - Gradu	4,668	5,000	(332)	
Payments To/On Behalf of Students - Other	392	3,500	(3,108)	
Governance Costs - Travel & Subsistence	1,443	1,500	(57)	
Governance Costs - Other	397	100	297	
Bank Charges	842	250	592	Card machines
Loan Interest - BoS Fixed Rate	2,000	2,000	0	
Bad debts	0	1,500	(1,500)	
Vending Machine Costs	4,746	12,000	(7,254)	As per vending income
Hairdressing Supplies - General	9,842	8,500	1,342	Higher income from hairdressing to cover
Hairdressing Supplies - Retail	0	600	(600)	
Hairdressing Costs - Other	124	400	(276)	
Food Purchases	24,548	20,000	4,548	Nursery
	5,222,974	5,345,602	(122,628)	
Operating surplus	406,453	257,186	149,267	
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Non Capital Fixed Assets	28,403	40,000	(11.597)	Some laptops purchased at year end, may be accrued still
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Loss on sale of asset (building)	136,442		136,442	
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Depreciation	189,094	185,000	4,094	
Net surplus/(deficit) for the year	52,514	32,186	20,328	

# Argyll College UHI Ltd Statement of Financial Activities For the year ended 31 Jul 2019 (including an Income & Expenditure Account)

Incoming resources	Unrestricted Notes funds £	Restricted funds	Total funds £	2018 £
Incoming resources from voluntary funds				
Voluntary income	4,269,905	42,459	4,312,364	3,128,642
Activities for generating funds	229,041	0	229,041	23,546
Investment income	7,051	0	7,051	1,308
Incoming resources from charitable activities	946,293	0	946,293	980,445
Other incoming resources	1,695	0	1,695	295
Total incoming resources	5,453,985	42,459	5,496,444	4,134,235
Resources expended				
Costs of Generating Funds				
Costs of generating voluntary income	4,746	0	4,746	3,592
Fundraising trading; costs of goods sold and other costs	0	0	0	0
Investment management costs	0	0	0	0
Charitable activities	5,082,515	177,702	5,260,217	4,435,780
Governance costs	42,525	0	42,525	32,517
Other resources expended	136,442	0	136,442	0
Total resources expended	5,266,228	177,702	5,443,930	4,471,889
Net incoming /(outgoing) resources before transfers	187,757	(135,243)	52,514	(337,654)
Transfers	0	0	0	0
Transfers between funds	0	0	0	0
Net incoming resources before other recognised gains and loss	es 187,757	(135,243)	52,514	(337,654)
Other recognised gains and losses				
Gains on revaluation of fixed assets for charity's own use	0	0	0	0
Actuarial Gains / losses on pension scheme	0	0	0	54,000
Net movement in funds	187,757	(135,243)	52,514	(283,654)
Reconciliation of Funds				
Balance at 1 August 2018	1,759,645	3,189,977	4,949,622	3,724,750
Balance at 31 Jul 2019	1,947,402	3,054,734	5,002,136	3,441,096
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## Argyll College UHI Ltd Balance Sheet As at 31 Jul 2019

	31/07/2019	2018
Tangible fixed assets	3,823,399	4,013,423
Debtors		
Trade debtors	23,781	53,538
Prepayments Other debtors	0 148,167	8,357
Deferred tax asset	146,167	189,591 0
	171,948	251,487
Cash at bank	1,675,392	1,116,166
	1,847,340	1,367,653
Creditors <1yr		
Trade Creditors	77,558	119,697
Bank Loans	14,360	19,240
Accruals	416,247	166,998
Deferred Income	36,101	36,101
Tax & Social Security creditor	67,017	61,950
Other creditors	57,319	26,159
	668,603	430,145
Net current assets	1,178,737	937,507
Creditors >1yr		
Bank Loans	0	17,403
Net Assets	5,002,136	4,933,527
Reserves		
Unrestricted funds	1,947,402	1,743,550
Restricted funds	3,054,734	3,189,977
	5,002,136	4,933,527

## Argyll College UHI Ltd Restricted Fund movements For the year ended 31 Jul 2019

	Balance at 1 August 2018 £	Incoming resources £	Resources expended £	Transfers £	Balance at 31 Jul 2019 £
Capital Reserve	3,126,057	131,265	112,970	0	3,144,352
Beam Suntory	8,374	0	0	0	8,374
Princes Trust	10,000	0	0	0	10,000
SFC - Transitional Funding					
Scottish Govt Greenfleet	29,917	42,459	62,785	0	9,591
DYW	0	0	0		0
Foundation Scotland	2,000	0	0	0	2,000
Muir of Laurieston Trust	13,629	0	1,947	0	11,682
	3,189,977	173,724	177,702	0	3,185,999

# Argyll College UHI Ltd College/Region Ailsa Close Contact Telephone 01631 559767 ailsa.close@uhi.ac.uk Email: **DECLARATION:** The attached worksheets represent the financial forecasts for the College/Region. They reflect a financial statement of our academic and physical plans from 2018-19 to 2023-24. Adequate explanations have been provided where requested on the return. The worksheets and their underpinning assumptions have been reviewed and approved by the Board of Management in accordance with their agreed practices. In preparing this financial forecast the College/Region has fully considered the financial implications of all aspects of its strategy and has properly reflected these in the forecast. Signed: Principal/Chief Executive Officer

Financial Forecast Return 2019

Date:

KEY RISKS

Please use the boxes below to provide a commentary on material risks to income and expenditure as identified in the Risk Register. Where possible these risks should be quantified.	Please use the boxes below to describe the actions planned by the College to address/mitigate the identified risks.
Please add further lines as required	

Pension assumptions	2018/19	Up to 31/08/2019	Thereafter	2019/20	2020/21	2021/22	2022/23	2023/24
STSS		17.20%	23%	382	411	419	428	436 All increase funded by SFC
SPF		21.60%	23.60%	296	282	314	321	327 No increase funded by SFC
				678	693	734	749	764
Er's NI		8%		227	232	237	241	246
Pay rises - Teaching					1.02	1.02	1.02	1.02
Pay rises - Support				1.06	1.02	1.02	1.02	1.02
Salary costs teaching	1802			1660	1788	1824	1860	1898
Salary costs support	1383			1371	1306	1332	1359	1386
				3031	3094	3156	3219	3284

Going to have to assume that we go from 48 FTE teaching staff to 40 FTE teaching staff in 2019/20 and that in 20/21 we increase to having 4 PL2s and 2 of them are from existing teaching staff

Pension Assumptions	2019-20	2020-21	2021-22	2022-23	2023-24	2019-20	2020-21	2021-22	2022-23	2023-24
Employer Contributions	£000	£000	£000	£000	£000	Details of Methodology and Valuation	Details of Methodology and Valuation	Details of Methodology and Valuation	Details of Methodology and Valuation	Details of Methodology and Valuation
						Uptake for full year at 17.2% to 1/9/19,				
STSS	401	431	439	448	457	thereafter 23% (prev yr only from Dec	Full year at 23%	Full year at 23%	Full year at 23%	Full year at 239
						2018)				
CDE	200	205	318	324	330	Pension rate at 21.6% for second year	Pension rate at 21.6% for third year	Assume increase in rate by 1.4%	Full year at 23%	Full year at 23
SPF	299	200	310	324	330	Perision rate at 21.6% for second year	Pension rate at 21.6% for third year	following Pension Valuation to 23%	Full year at 23%	ruii year at 23:
Other pension schemes - please state which scheme										
Other pension schemes - please state which scheme										
Total	700.00	716.00	757.00	772.00	787.00			·		

	Actual 2017-18	Forecast 2018-19	Forecast 2019-20	Forecast 2020-21	Forecast 2021-22	Forecast 2022-23	Forecast 2023-24	2017-18 - 2018-19	2018-19 - 2019-20	2019-20 - 2020-21	2020-21- 2021-22	2021-22 - 2022-23	2022-23 - 2023-24	Explanation for variance
Statement of Comprehensive income and expenditure (Consolidated)	£000	£000	£000	£000	£000	£000	£000	%	%	%	%	%	%	
INCOME														
Tuition fees and education contracts Funding council/RSB grants Research grants and contracts Revenue grants from Arms Length Foundation Capital grants from Arms Length Foundation Other non-government capital grants Deferred capital grant release (SFC/RSB and non-SFC Government)	0 0 0 0 0	4,317 826 0 0 0 0	4,261 818 0 0 0 0	4,261 810 0 0 0 0	4,206 801 0 0 0 0	4,143 793 0 0 0 0	4,143 786 0 0 0 0		-1.3% -1.0%	0.0% -1.0%	-1.3% -1.0%	-1.5% -1.0%	0.0% -1.0%	Per Table from SFC Assumed reduction in but continuation of NB funding
Other income Investment income	0	346	356	367	378	389	401		3.0% -14.3%	3.0% -16.7%	3.0% -20.0%	3.0% -25.0%	3.0% -33.3%	Increases in commercial activity Small amounts of bank interest reducing with cash balances
Total income before donations and endowments	0	5,496	5,441	5,443	5,389	5,328	5,331		-1.0%	0.0%	-1.0%	-1.1%	0.1%	Small amounts of bank interest reducing with cash balances
Donations and endowments	0	0	0	0	0	0	0							
Total income	0	5,496	5,441	5,443	5,389	5,328	5,331		-1.0%	0.0%	-1.0%	-1.1%	0.1%	
EXPENDITURE														
Staff costs Staff costs - exceptional restructuring costs Exceptional costs - non-staff	0	3,795 0	3,936 0	4,019 0	4,127 0	4,209 0	4,294 0		3.7%	2.1%	2.7%	2.0%	2.0%	Per staff costs and pension assumptions
Other operating expenses Donation to Arms Length Foundation	0	1,322	1,282	1,270	1,257	1,244	1,232		-3.0%	-1.0%	-1.0%	-1.0%	-1.0%	Control and redn in costs year on year
Depreciation	0	189	189	189	229	269	269		0.0%	0.0%	21.2%	17.5%	0.0%	
Interest and other finance costs	0	2	1	0	0	0	0		-50.0%	-100.0%				Loan paid off in 2019/20
Total expenditure	0	5,308	5,408	5,478	5,613	5,722	5,795		1.9%	1.3%	2.5%	1.9%	1.3%	
Surplus/(deficit) before other gains and losses and share of operating surplus/deficit of joint ventures and associates	0	188	33	(35)	(224)	(394)	(464)		-82.6%	-206.8%	541.2%	76.1%	17.7%	
Gain/(loss) on disposal of fixed assets Gain/(loss) on investments Share of operating surplus/(deficit) in joint venture(s) Share of operating surplus/(deficit) in associate(s)	0 0 0	(136) 0 0	0 0 0	0 0	0 0 0	0 0 0	0 0 0		-100.0%					
Surplus/(deficit) before tax	0	52	33	(35)	(224)	(394)	(464)		-37.2%	-206.8%	541.2%	76.1%	17.7%	
Other taxation	0	0	0	0	0	0	0							
Surplus/(deficit) for the year	0	52	33	(35)	(224)	(394)	(464)		-37.2%	-206.8%	541.2%	76.1%	17.7%	
Unrealised surplus on revaluation of land and buildings Actuarial (loss)/gain in respect of pension schemes Other comprehensive income	0	0	0	0	0	0	0 0 0							
Total comprehensive income for the year	0	52	33	(35)	(224)	(394)	(464)		-37.2%	-206.8%	541.2%	76.1%	17.7%	

ADJUSTED OPERATING RESULT	Actual <b>2017-18</b> £000	Forecast 2018-19 £000	Forecast 2019-20 £000		Forecast <b>2021-22</b> £000	Forecast <b>2022-23</b> £000	Forecast <b>2023-24</b> £000	2017-18 - 2018-19 %	2018-19 - 2019-20 %	2019-20 - 2020-21 %	2020-21- 2021- 22 %	2021-22 - 2022-23 %	2022-23 - 2023-24 %	Explanation for variance
Surplus/(deficit) before other gains and losses and share of operating surplus/deficit of joint ventures and associates	0	188	33	(35)	(224)	(394)	(464)							
Add: Total depreciation (Government-funded, privately funded and NPD-funded assets) net of deferred capital grant release (incorporated colleges only) Exceptional non-restructuring items (e.g. impairment costs) Donation to Arms-Length Foundation (incorporated colleges only) Non-cash pension adjustment - net service cost Non-cash pension adjustment - FRP Non-cash pension adjustment - net interest costs Deduct:	0 0 0 0	189 0 0 0 0	0 0 0	0 0 0	0 0 0	269 0 0 0	269 0 0 0 0		0.0%	0.0%	% 21.2%	17.5%	0.0%	
Non-Government capital grants (e.g. ALF capital grant)  Exceptional income (if disclosed as exceptional in accounts)  CBP allocated to loan repayments and other capital items (incorporated colleges only)  NPD payments to reduce NPD balance sheet debt	0 0 0	0 0	0	0	0	0 0 0	0 0 0							
Adjusted operating result	0	377	222	154	5	(125)	(195)		-41.2%	-30.59	% -96.5%	-2439.8%	55.9%	
Cash budget for priorities (incorporated colleges):  Revenue priorities Student support funding 2015-16 pay award Voluntary severance Estates costs Other - please describe Total impact on operating position	0 0 0 0	0 0 0 0	0	0 0 0	0 0 0	0 0 0 0	0 0 0 0 0							
Capital priorities Loan repayments NPD / PFI repayments Estates costs Provisions pre 1 April 2014 Total capital	0 0 0 0	0 0 0 0	0 0 0	0 0 0	0 0 0	0 0 0 0	0							
Total cash budget for priorities spend	0	0	0	0	0	0	0							

	Actual 2017-18	Forecast 2018-19	Forecast 2019-20	Forecast 2020-21	Forecast 2021-22	Forecast 2022-23	Forecast 2023-24	2017-18 - 2018-19	2018-19 - 2019-20	2019-20 - 2020-21				Explanation
Staff costs	£000	£000	£000	£000	£000	£000	£000	2018-19	2019-20 %	2020-21 %	2021-22 %	2022-23 %	2023-24 %	
Salaries	0	3,185	3,031	3,094	3,156	3,219	3,284		-4.8%	2.1%	2.0%	2.0%	2.0%	Reduction in nursery staff costs
Social Security costs	0	240							-4.6% -5.4%		2.0%			Reduction in nursery staff costs
Other pension costs	0	370							83.2%					2018/19 STTS only available from Dec 2018. Increase in contrbns from 1/9/19, and as
·	0	370	0/8	093	734	749	764		83.2%	2.2%	5.9%	2.0%	2.0%	2018/19 5115 only available from Dec 2018. Increase in controls from 1/9/19, and as
FRS 102 pensions adjustments	0													
Total	0	3,795	3,936	4,019	4,127	4,209	4,294		3.7%	2.1%	2.7%	2.0%	2.0%	

Balance Sheet		Actual 2017-18	Forecast 2018-19			Forecast 2021-22	Forecast 2022-23	Forecast 2023-24					2021-22 - 2022-23		
		£000	£000	£000	£000	£000	£000	£000	%	%	%	%	%	%	
1 Non-current assets  Total non-current assets	a) Intangible assets b) Fixed assets c) Investments	0 0 0	0 3,823 0 <b>3,823</b>	0 3,664 0 <b>3,664</b>	0 3,505 0 <b>3,505</b>	5,306 0 <b>5,30</b> 6	7,067 0 <b>7,067</b>	0 6,828 0 <b>6,828</b>	-100.0%	-4.2% -4.2%		51.4% 51.4%	33.2% 33.2%	-3.4% -3.4%	
<sup>2</sup> Current assets  Total current assets	a) Stock b) Debtors c) Investments d) Cash and cash equivalents e) Other (e.g. assets for resale)	0 0 0 0 0	0 172 0 1,675 0	0 150 0 1,201 0	0 130 0 1,136 0	0 110 0 882 0	0 110 0 438 0 <b>548</b>	0 110 0 0 0		-12.8% -28.3% -26.9%	-5.4%	-15.4% -22.4% -21.6%	0.0% -50.3% -44.8%	0.0% -100.0% -79.9%	
Creditors: amounts falling due within one year	a) Bank loans and external borrowing     b) Bank overdrafts     c) Lennartz creditor     d) Obligations under finance leases and service concessions     e) Payments received in advance	0 0 0 0	1,847 14 0 0 0	0 0 0	0 0 0	0 0 0 0	0 0 0	0 55 0 0		-100.0% -100.0%		-21.0%	-44.0%	-79.5%	
Total creditors < 1year	f) Amounts owed to Funding Council g) Obligations under PFI/NPD h) Deferred capital grant i) Other creditors and accruals	0 0 0 0	0 0 0 619 669	0 0 0 170 170	0 0 0 150	0 0 0 130 130	0 0 0 110 110	0 0 0 110 165		-72.5% -74.6%		-13.3% -13.3%		0.0% 50.0%	
Share of net assets/(liabilities) in associate		0	0	0	0	0	0	0							
NET CURRENT ASSETS/LIABILITIES		0	1,178	1,181	1,116	862	438	(55)		0.3%	-5.5%	-22.8%	-49.2%	-112.6%	
TOTAL ASSETS LESS CURRENT LIABILITIES		0	5,001	4,845	4,621	6,168	7,505	6,773		-3.1%	-4.6%	33.5%	21.7%	-9.8%	
Creditors: amounts falling due after more than one year	a) Local authority loans b) Bank loans and external borrowing c) Lennartz creditor d) Finance leases and service concessions e) Obligations under PFI/NPD f) Deferred capital grant g) Amounts repayable to Funding Council h) Other creditors	0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0							
Total creditors >1 year		0	0	0	0	0	0								
5 Provisions  Total provisions	a) Pension provisions b) Other	0 0	0 0 <b>0</b>	0 0	0 0	0 0	0 0 <b>0</b>	0 0 <b>0</b>							
TOTAL NET ASSETS		0	5,001	4,845	4,621	6,168	7,505	6,773		-3.1%	-4.6%	33.5%	21.7%	-9.8%	
9 Restricted Reserves	a) Endowment Reserve b) Restricted Reserve	0	0 3,054	0 2,865	0 2,676	0 4,447	0 6,178	0 5,909		-6.2%	-6.6%	66.2%	38.9%	-4.4%	
10 Unrestricted reserves	a) Income and Expenditure Reserve     b) Revaluation reserve	0	1,947 0	1,980 0	1,945 0	1,721 0	1,327	864 0		1.7%	-1.8%	-11.5%	-22.9%	-34.9%	
11 Non-controlling interest		0	0	0	0	0	0	0							
TOTAL RESERVES		0	5,001	4,845	4,621	6,168	7,505	6,773		-3.1%	-4.6%	33.5%	21.7%	-9.8%	

Explanation for variance

Argyll C		

Argyll College UHI Ltd Cashflow	Actual 2017-18 £000	Forecast 2018-19 £000	Forecast 2019-20 £000	Forecast 2020-21 £000	Forecast 2021-22 £000	Forecast 2022-23 £000	Forecast 2023-24 £000	2017-18 - 2018-19 %	2018-19 - 2019-20 %	2019-20 - 2020-21 %	2020-21- 2021- 22 %	2021-22 - 2022-23 %	2022-23 - 2023-24 %	Explanation for variance
Cash flow from operating activities     a) Surplus / (deficit) for the year	0	52	32.659	-34 8826	-223.6639	-393.852	-463.6612	(100%)						
2 Adjustment for non-cash items														
a) Depreciation	0	189	189	189			269	(100%)	0%	0%	21%	17%	0%	
b) Amortisation of intangibles     c) Benefit on acquisition	0	0	0	0			0							
d) Amortisation of goodwill	0	0	0	0			0							
e) Loss / (gain) on investments	0	0	0	0			0							
f) Decrease / (increase) in stock	0	0	0	0										
g) Decrease / (increase) in debtors h) Increase / (decrease) in creditors	0	0	0	0			0							
i) Increase / (decrease) in creditors i) Increase / (decrease) in pension provision	0	0		0										
j) Increase / (decrease in other provisions	0	0		0			0							
k) Receipt of donated equipment	0	0	0	0			0							
<ol> <li>Share of operating surplus / (deficit) in joint venture</li> </ol>	0	0	0	0			0							
m) Share of operating surplus / (deficit) in associate     n) Other	0	0	0	0			0							
Total adjustment for non-cash items	0	189	189	189					0%	0%	21%	17%	0%	
3 Adjustment for investing or financing activities														
a) Investment income	0	0	0	0			0							
b) Interest pavable	0	0	0	0										
c) Endowment income d) Loss / (gain) on the sale of assets	0	0	0	0			0							
e) Capital grant income	0	0		0										
Total adjustment for investing or financing activities	0	0												
4 Net cash inflow from operating activities	0	241	222	154	5	(125)	(195)		(8%)	(30%)	(97%)	(2440%)	56%	
5 Cash flow from investing activities														
a) Proceeds from sales of fixed assets	0	0	0	0			0							
b) Proceeds from sales of intangible assets	0	0	0	0			0							
c) Capital grants receipts     d) Disposal of non-current asset investments	0	0	0	0			0							
e) Withdrawal of deposits	0	0	0	0			0							
f) Investment income	0	0	0	0			0							
g) Payments made to acquire fixed assets	0	0	0	0			0							
h) Payments made to acquire intangible assets	0	0	0	0			0							
New non-current asset investments     New deposits	0	0	0	0			0							
Total cash flows from investing activities	0	0	Ů.											
6 Cash flows from financing activities														
a) Interest paid	0	0	0	0			0							
b) Interest element of finance lease and service concession	0	0	0	0			0							
c) Endowment cash received d) New secured loans	0	0	0	0			0							
e) New unsecured loans	0	0		0			0							
f) Repayments of amounts borrowed	0	0	0	0	0	0	0							
g) Capital element of finance lease and service concession payments	0	0	0	0			0							
Total cash flows from financing activities	0	0	0	0	0	0	0							
7 (Decrease) / increase in cash and cash equivalents in the year	0	241	222	154	5	(125)	(195)		(8%)	(30%)	(97%)	(2440%)	56%	
Cash and cash equivalents at beginning of the year     Cash and cash equivalents at the end of the year	0	1.675	1,675 1,201	1,201			438			(28%)	(5%)	(22%)	(50%)	
9 Casn and cash equivalents at the end of the year	0	1,6/5	1,201	1,136	882	438	0		(28%)	(5%)	(22%)	(50%)	(100%)	

Arg۱	/II	Col	lege	UHI	Ltd

Capital Expenditure Projects and Forecast Methods of Financing	Actual 2017-18	Forecast 2018-19	Forecast 2019-20	Forecast 2020-21	Forecast 2021-22	Forecast 2022-23	Forecast 2023-24	2017-18 - 2018-19	2018-19 - 2019-20	2019-20 - 2020-21	2020-21- 2021-22	2021-22 - 2022-23	2022-23 - 2023-24
	£000	£000	£000	£000	£000	£000	£000	%	%	%	%	%	%
Expenditure:	-												
Land & Buildings	0	0	0	0	2000	2000	0					0.0%	-100.0%
Equipment & Others	0	0	30	30	30	30	30			0.0%	0.0%	0.0%	0.0%
	0	0	30	30	2,030	2,030	30			0.0%	6666.7%	0.0%	-98.5%
Financed by:													
Cash reserves	0	0	0	0	0	0	0						
Arms Length Foundation	0	0	0	0	0	0	0						
Leasing	0	0	0	0	0	0	0						
SFC/RSB grant	0	0	30	30	30	30	30			0.0%	0.0%	0.0%	0.0%
Re-investment of proceeds from disposal of assets *	0	0	0	0	0	0	0						
Non-SFC/RSB grants	0	0	0	0	2000	2000	0					0.0%	-100.0%
PFI/NPD	0	0	0	0	0	0	0						
Other - please specify if material	0	0	0	0	0	0	0						
	0	0	30	30	2,030	2,030	30			0.0%	6666.7%	0.0%	-98.5%

<sup>\*</sup> to be included only where this has been agreed by SFC

Actual	ruiecast	roiecast	roiecast	roiecast	ruiecast	roiecast
2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24
£000	£000	£000	£000	£000	£000	£000

#### **Capital disposals**

#### Disposal proceeds:

Asset description
Asset description

Asset description

Asset description

#### Gain/(loss) on disposal:

Asset description

Asset description

Asset description

Asset description

	89					
0	89	0	0	0	0	0

-						
	-136					
0	-136	0	0	0	0	0

ALF Funding	Actual 2017 18	Forecast 2018-19	Forecast 2019-20	Forecast 2020-21	Forecast 2021-22	Forecast 2022-23	Forecast 2023-24
	£000	£000	£000	£000	£000	£000	£000
Estimated balance of cash in ALF as at 1 August	0	0	0	0	0	0	0
Donation to Arms Length Foundation	0	0	0	0	0	0	0
Grant from Arms Length Foundation - capital	0	0	0	0	0	0	0
Grant from Arms Length Foundation - revenue	0	0	0	0	0	0	0
Estimated balance of cash in ALF as at 31 July	0	0	0	0	0	0	0

## Note:

For most foundations, the most recent accounts available are for periods ending in 2018. Colleges' forecast movements will not include governance costs, donations from third parties, payments to third parties or investment income.

	Actual 2017 18 £000	Forecast 2018-19 £000	Forecast 2019-20 £000	Forecast 2020-21 £000	Forecast 2021-22 £000	Forecast 2022-23 £000	Forecast 2023-24 £000
Grant from Arms Length Foundation - capital:							
Description	0	0	0	0	0	0	0
Description	0	0	0	0	0	0	0
Description	0	0	0	0	0	0	0
Description	0	0	0	0	0	0	0
Description	0	0	0	0	0	0	0
Description	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0
Grant from Arms Length Foundation - revenue							
Description	0	0	0	0	0	0	0
Description	0	0	0	0	0	0	0
Description	0	0	0	0	0	0	0
Description	0	0	0	0	0	0	0
Description	0	0	0	0	0	0	0
Description	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0

Argyll College UHI Ltd										
FINANCIAL SUMMARY	Actual 2017-18	Forecast 2018-19	Forecast 2019-20	Forecast 2020-21	Forecast 2021-22	Forecast 2022-23	Forecast 2023-24			
	£000	£000	£000	£000	£000	£000	£000			
		Income ratios								
Total Income	0	5,496	5,441	5,443	5,389	5,328	5,331			
Total Funding Council Grant (excluding release of deferred capital grant) as % of Total Income	#DIV/0!	15%	15%	15%	15%	15%	15%			
Total non-Funding Council Grant (including release of SFC DCG) as % of Total Income	#DIV/0!	85%	85%	85%	85%	85%	85%			
Total Education Contracts and Tuition Fees as % of Total Income	#DIV/0!	79%	78%	78%	78%	78%	78%			
Total Research Grants and Contracts as % of Total Income	#DIV/0!	0%	0%	0%	0%	0%	0%			
Total Other Income as % of Total Income	#DIV/0!	6%	7%	7%	7%	7%	8%			
<b>Expenditure ratios</b>										
Total Expenditure	0	5,308	5,408	5,478	5,613	5,722	5,795			
Salaries as % of Total Expenditure	#DIV/0!	71%	73%	73%	74%	74%	74%			
Other operating costs as % of Total Expenditure	#DIV/0!	25%	24%	23%	22%	22%	21%			
Depreciation/amortisation as % of Total Expenditure	#DIV/0!	4%	3%	3%	4%	5%	5%			
		Operating positio	n							
Operating Surplus/(deficit)	0	188	33	-35	-224	-394	-464			
Operating Surplus/(deficit) as % of Total Income	#DIV/0!	3%	1%	-1%	-4%	-7%	-9%			
Adjusted operating surplus/(deficit)	0	377	222	154	5	-125	-195			
Adjusted operating surplus/(deficit) as % of Total Income	#DIV/0!	6.9%	4.1%	2.8%	0.1%	-2.3%	-3.7%			
		Cash Position				ı				
Cash and Current Asset Investments	0	1,675	1,201	1,136	882	438	0			
Overdrafts	0	0	0	0	0	0	55			
Days Ratio of Cash to Total Expenditure	#DIV/0!	119	84	78	60	29	-4			
		Balance Sheet stren	øth							
Unrestricted reserves	0	1,947	1,980	1,945	1,721	1,327	864			
Current Ratio	#DIV/0!	2.76	7.95	8.44	7.63	4.98	0.67			
Unrestricted reserves as % of Total Income	#DIV/0!	35%	36%	36%	32%	25%	16%			
Total borrowing (Overdrafts, Loans, Finance Leases, PFI/NPD)	0	14	0	0	0	0	55			
Interest cover	#DIV/0!	95.00	33.66	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!			
		23.00	22.00							